



- Preliminary Project Timeline
- Project Kick-off Meeting

VALIDATION



- Customer Site Visit
- Field Measurements
- Field Report and Assessment

PRE-INSTALL



MIDMARK INSTALLATION PROCESS

- Ship Date and Delivery Date Confirmation
- Project Readiness
 Confirmation

DELIVERY + INSTALL



- Product Installation
- Site Clean-up
- Product Verification and Testing

COMPLETION



- Customer Review
 - Customer Satisfaction Survey

MIDMARK WHITE GLOVE DELIVERY SERVICES

- Project coordination is managed by a single point of contact.
- Deliveries are synchronized and facility progress is monitored to ensure timely equipment installation.
- Midmark-trained team handles delivery and setup of all Midmark equipment and accessories.
- Appropriate insurance ensures coverage for products during delivery and setup.

CHOOSE FROM PREMIER + ESSENTIAL WHITE GLOVE DELIVERY SERVICES*

White Glove Delivery Services	Midmark Premier Delivery Service	Midmark Essential Delivery Service
Delivery to room, set in place, trash removal	\checkmark	✓
Use of Midmark Preferred Partners and trained delivery teams	√	√
Midmark project coordination team assigned	√	
Midmark field-based project manager assigned	√	
Guaranteed delivery – delivery on a specific day and time (if requested)	√	
Site survey performed ahead of delivery	√	
Midmark recommended functional tests performed	√	
Installation or removal of old equipment (additional charges apply)	✓	
After-hours and Saturday delivery available	✓	
Serial numbers with room assignments provided for facilities management	\checkmark	
All equipment wiped down and ready to use	√	
Accommodate 53' trailer	✓	
Product restrictions	No	Yes**
Site restrictions	No	Yes***

*Line haul freight is not included in the delivery service and is a separate charge.

**Only available on orders up to 6 (in any combination) of Midmark Lift Tables (CM Exam, Mobile, Stainless Steel), Surgery Tables, Grooming Tables, Wet Treatment/Exam Tables, Platform Scales, Grooming Tubs, Wet Prep/Treatment Tubs, Utility Tables, Dryer Cages, Quiet Cottages plus any combination of up to 13 Side Chairs, Stools and Sterilizers.

***Site must accommodate stair-free access to the first floor and have elevator access for upper floor deliveries. Not available in Hawaii or Alaska.

Coordination + Delivery We're here to help.

At Midmark, we know how valuable your time is and we want to make your entire experience a positive one. Our dedicated project coordinators and trained delivery and setup teams have an unparalleled understanding of our solutions. Midmark Delivery Services will professionally manage your Midmark equipment shipping, delivery, staging and installation for maximum project success.

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Cabinetry Coordination, Delivery + Installation

Protect your investment.

The Midmark-trained delivery and installation team is dedicated to providing you with best-in-class cabinetry solutions. Midmark product is installed correctly the first time, and completed with minimal customer effort. We focus on your cabinetry so you can continue to focus on patient care.

MIDMARK CABINETRY INSTALLATION

- Midmark Field Project Manager is assigned and on-site for the duration of delivery and installation.
- Site survey is performed and field measurments are confirmed prior to delivery.
- Product is delivered, placed into appropriate rooms and trash is removed from the site.
- Midmark-trained team installs product per the statement of work.
- Customer walk-through and punchlist resolution is completed.



01 Field measurements are confirmed to ensure seamless installation.



02 Expert product assembly follows best-practice guideines.



03 Final walk-through and adjustments ensure a fully functional space.

CABINETRY INSTALLATION INCLUDES PREMIER DELIVERY AND THE FOLLOWING SERVICES.

Features	Cabinetry Coordination, Delivery + Installation
Midmark project coordination team assigned	\checkmark
Midmark field-based project manager assigned	\checkmark
Midmark-trained installation team assigned	\checkmark
Internal design review with team	\checkmark
Site survey performed ahead of delivery	\checkmark
Provide Statement of Work	\checkmark
Field measurements confirmed	\checkmark
Guaranteed delivery – delivery on a specific day and time (if requested)	\checkmark
After-hours and Saturday delivery available	\checkmark
Use of Midmark Preferred Partners and trained delivery teams	\checkmark
Midmark field-based project managers on-site for delivery	\checkmark
Delivery to room, set in place, trash removal	\checkmark
Installation of all Midmark product	✓
All equipment wiped down and ready to use	V
Punchlist resolution	\checkmark

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Containment Coordination, Delivery + Installation

Expert guidance from start to finish.

Midmark offers a comprehensive range of containment solutions that cater to a variety of facility needs. However, installing a series of kennel runs in your facility can be challenging. Let our team assist you by coordinating early in the design process and providing site visits, field measurements and oversight to ensure proper installation that results in a safe, comfortable space for the animals in your care.

MIDMARK CONTAINMENT INSTALLATION

- Midmark Field Project Manager is assigned and on-site for the duration of delivery and installation.
- Site survey is performed and field measurements are confirmed to ensure proper installation.
- Installation professionals mount kennels and transfer doors to facility floors, walls or surfaces according to best-practice.
- Applicable containment systems are set up and configured according to proper protocols.
- Midmark-trained team installs product per the statement of work.
- Customer walk-through and punchlist resolution is completed.





01 Kennels units are properly sealed to protect the longevity and safety of kennel materials.

02 Appropriate hardware is installed to provde a secure fit and proper functionality.

CHOOSE FROM THE FOLLOWING CONTAINMENT COORDINATION, DELIVERY + INSTALLATION SERVICES

Features	Containment Coordination, Delivery + Installation
Midmark project coordination team assigned	\checkmark
Midmark field-based project manager assigned	\checkmark
Midmark-trained installation team assigned	\checkmark
Internal design review with team	\checkmark
Site survey performed ahead of delivery	\checkmark
Provide Statement of Work	\checkmark
Field measurements confirmed	\checkmark
Guaranteed delivery – delivery on a specific day and time (if requested)	\checkmark
After-hours and Saturday delivery available	\checkmark
Use of Midmark Preferred Partners and trained delivery teams	\checkmark
Midmark field-based project managers on-site for delivery	\checkmark
Delivery to room, set in place, trash removal	\checkmark
Installation of all Midmark product	\checkmark
All equipment wiped down and ready to use	\checkmark
Punchlist resolution	\checkmark

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Designing better care®

Midmark is an ISO 13485 and ISO 9001 Certified Company. Certain products are not included. See the complete list at: midmark.com/ISO $\,$

For more information, contact your Midmark authorized distributor or call: 1.800.MIDMARK Outside the USA call: 1.937.526.3662 or visit our website: midmark.com



